



NVCA Industry Partner FAQs

What is the NVCA industry partner program?

The NVCA industry partner program is a multi-tiered benefits package designed to increase engagement between service providers and the venture capitalists they serve. Working with the association, industry partners can provide thought leadership and program content for its members, as well as participate in a variety of events based on the level of financial contributions made to NVCA throughout the year.

Who qualifies to become an industry partner?

Service providers (law firms, accounting firms, PR firms, financial institutions, etc.) who serve the venture capital ecosystem.

Are industry partners members of NVCA?

The program is not a membership but rather a means to more fully engage and connect service providers, NVCA members and the association, as well as increase collaboration for the advancement of the venture capital community.

How do I become an NVCA industry partner?

There are two ways a firm can become an Industry Partner:

- (1) A firm may buy in at any given level
- (2) Automatic inclusion upon contributing \$5,000 in sponsorships

In addition, an [application form](#) must be completed listing two NVCA member references.

How do I get to the next industry partner Level?

An industry partner moves to the next level of engagement once the minimum sponsorship or buy-in amount associated with that level is surpassed. Currently there are four (4) levels to the program:

Seed	\$5,000
Series A	\$25,000
Series B	\$50,000
IPO	\$100,000

Contact **Hannah Veith** at hveith@nvca.org to review the comprehensive list of current sponsorship opportunities.

Once I am an industry partner, can I attend all NVCA events, webinars, meetings, etc.?

Each Industry Partner Level has specific benefits associated with it and is designed to provide a variety of engagement opportunities. Additional questions should be directed to **Hannah Veith** by emailing hveith@nvca.org.

Is exclusivity an option by service category or industry partner level?

The program and levels of engagement are not exclusive. However, there are a variety of sponsorship benefits that provide exclusive opportunities to engage with association members.